



Glass and Glazing Federation

# GGF Overview

A presentation by John Agnew,  
Managing Director



Glass and Glazing Federation

# AGM Agenda

1. Welcome

2. Minutes

The Minutes of the GGF Annual General Meeting held on 26 September 2019 will be presented for comment

3. Matters Arising

4. Accounts

The GGF accounts for the year ending 31st December 2019 will be laid before the meeting

5. Re-election of Auditors and Bankers



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# Programme

- GGF Training
- GGF Consultancy
- GGF Health, Safety & Environment
- GGF Technical
- GGF Marketing & External Affairs
- GGF Deposit Indemnity Fund
- Chair Persons Forum



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# GGF Training

- GGF Training re-launched in partnership with Total Support Training.
- General Training through to NVQ
- Remote learning and classroom based
- Courses administered and run by TST
- Courses written and delivered by experienced industry professionals
- Level 1 Windows & Doors



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# GGF CONSULTANCY

- At the GGF we know that on occasions installations may require an independent expert view.
- At GGF we have experience in providing independent and impartial Expert Witness Reports that give you an accurate report on the status of your installation.
- All of our inspections are carried out in accordance with the relevant Product Standards, Building Regulations and GGF Good Practice.



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# GGF Consultancy

- Spontaneous Breakage and Glass fracture investigation
- Laminated Glass Failure/De-Lamination
- Dew Point testing on Insulated Glass Units
- Inclusion extraction and laboratory SEM analysis
- CE & UKCA Marking Compliance
- Architectural Glazing
- Visual Quality
- Quality of Workmanship
- Sealant Incompatibilities
- Condensation
- Window Film
- Framing
- Water Ingress



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# GGF Consultancy

- If required, reports can be produced compliant with Part 35 of the Civil Procedure Rules for litigation purposes.
- If you have any questions please contact [consultancy@ggf.org.uk](mailto:consultancy@ggf.org.uk)



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# GGF Health, Safety & Environment

- The Glass Charter

- The GGF will review and relaunch a new glass charter that coaches members to a successful business that all members will be required to join.

- Health and Safety Content and our base offering

- The GGF will be increasing what members see from their membership by;
- Providing regular content for members
- Increasing our library of codes of practice, guidance, documents and templates

- Health and Safety optional extras

- A new Health and Safety consultancy
- A library of discounted health and safety solutions for members





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# GGF Health, Safety & Environment

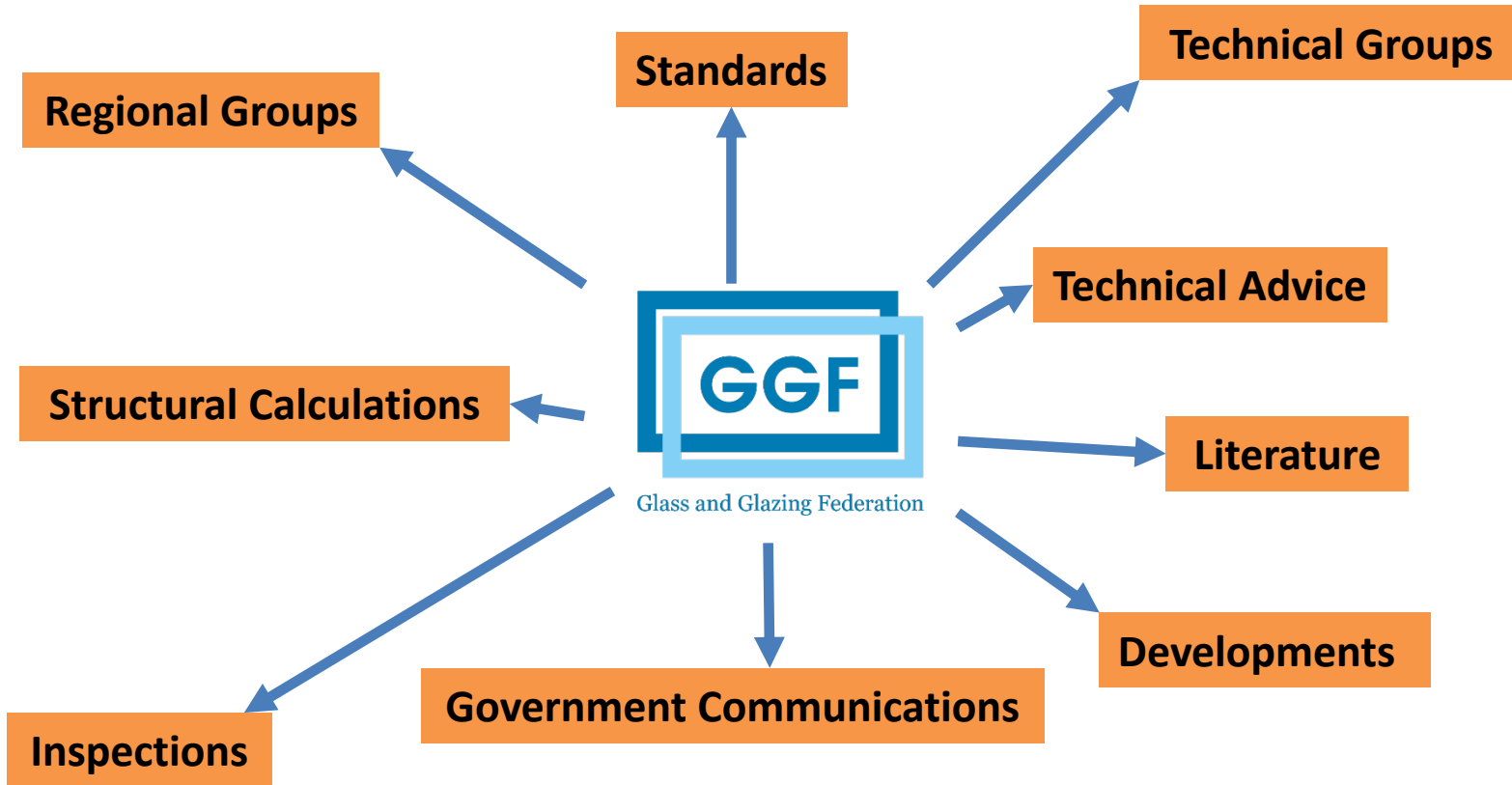
## Environment

- **The Environment Committee**
  - The GGF will establish an Environment Committee, if you want to be involved contact our HSE Manager James MacPherson
  -
- **Environmental Support**
  - The GGF will increase our, guidance documents for environmental challenges
  - The GGF will develop a library of discounted environmental solutions



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# Technical Department





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# GGF Marketing & External Affairs

- PR / trade, consumer and political media
- Government communications
- Online content development
- Publications production

[myglazing.com](http://myglazing.com)

The image shows a promotional graphic for 'Glassi' magazine. At the top, the word 'Glassi' is written in a large, blue, sans-serif font. To its right is the GGF logo and the text 'The GGF Members monthly magazine' and 'Autumn 2020 Edition'. Below this is a photograph of a hand holding several colorful sticky notes with icons for a laptop, a smartphone, a globe, and a play button. Overlaid on the sticky notes is the text 'Members' Week 2020' and '29 Sep - 1 Oct'. Below the sticky notes is a computer monitor displaying a virtual meeting with several participants in a grid layout. At the bottom of the graphic, the text reads 'Be part of the Indust. y's Biggest Virtual Event'.



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# GGF Marketing & External Affairs

- Member communications
- Events & exhibitions
- Campaigns and promotions



**Stay safe with... myglazing.com**

Welcome to this special advice section of MyGlazing.com to help you stay safe during the coronavirus (COVID-19) pandemic.

In this section, we'll bring you features articles, latest trends, breaking news and expert advice on getting glazing home improvements done professionally and safely during COVID-19.

This is your one-stop go-to place to find out all you need to know about safely improving your home with glass and glazing products during these unprecedented times.

Simply scroll down and over the section below that can help you make your decision on your glazing home improvement.

<b>Tips to make your property more attractive to buyers</b>	<b>Dealing with Home Improvement companies</b>	<b>Top tips for planning your renovation</b>
<b>Our useful tips on how to deal with installers remotely</b>	<b>Out Shopping? Don't Forget Your Mask</b>	<b>Safety improving your home</b>
<b>Working outside your home</b>	<b>Local lockdown, can you have tradespeople in your home?</b>	<b>How to create a fit-for-purpose working space in your home</b>



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# Deposit Indemnity Scheme

- Closed to new business after 31<sup>st</sup> March.
- Insurance renewal terms reflected the insurers determination of the risk in the market.
- Legal and financial advice was very clear to close the Fund.
- An insurance based product to replace the Fund was always the intention but Covid impacted.



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# Deposit Indemnity Scheme

- Deposit Indemnity Scheme (GGF Fund Ltd) is being liquidated.
- Surplus distributed to members of the Fund.



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# Deposit Insurance Protection

- Domestic Contracts only
- 25% of contract price or
- the actual deposit paid or
- Up to £5k
- 90 day cover period



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# Deposit Protection Insurance

- Products covered- Windows & Doors
- Product offer to members based in the UK with installations in UK
- Enabled upon Administration
- Administered by Installsure
- Insurer Redsands
- Launched during Q4





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# Redsands

- Red Sands is an independent European insurance group that operates across a number of different market sectors and offers a diverse range of products and services. Now one of the fastest growing insurers in Europe, Red Sands has partnered with the GGF Group companies since 2004.
- Red Sands has been chosen as it is three times bigger on almost every measure than the other three insurance backed guarantee providers. Their financial strength, flexibility and partnership ethos makes them the right partner for the dominant GGF Group.
- In the last reporting period, 2019, Red Sands reported premium income of over £180 million and held cash reserves of over £15 000 000. Their solvency far exceeds regulatory requirements (195% higher of required solvency) and they have deep experience in this market after the long association with Installsure. Red Sands manages over 3 000 000 policyholders and paid £112 220 278 in claims in 2019. No other IBG provider comes close in size and experience.



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Promoting the highest industry standards