

Glassi



The GGF Members
monthly magazine

Spring 2016 Edition



SPECIAL

**HOME
IMPROVEMENT
EDITION**

Window with a view

Get money off your subscription



Introduce a company to the GGF

The GGF 'Member Get Member' Scheme rewards existing GGF Members who introduce companies who either join the GGF Membership or join the GGF Promotion Programme.

Simply introduce a prospective company and if they join the GGF or Promotion Programme, you will receive money off your next year's subscription. The money off is equal to 10% of the new Member's (or Promotion Programme participant's) first full year subscription!

If you introduce enough companies or even one large company and the money off is equal to your own subscription, then effectively you could enjoy a free year's subscription!

You can invite potential new Members (or Promotion Programme participants) as guests to GGF meetings or GGF events. So when you network with industry colleagues, spread the word about the GGF, send us your introductions and if they join, get money off your next year's subscription!

If you currently have any potential new Members or Promotion Programme companies in mind, to qualify for money off under the 'Member Get Member' Scheme please send the details to our Membership Department by email to membership@ggf.org.uk

* Please note: Companies under three years old would join as Promotion Programme participants.

Make the most of your Membership

www.ggf.org.uk



Glass and Glazing Federation

From the top

Welcome to the Spring Edition of Glassi

The monthly magazine exclusively for GGF Members

In this issue we focus on home improvement with several special features and news on exciting new developments and GGF activity to help Member companies operating in the home improvement sector.

Last September, the GGF launched *MyGlazing.com* with a dual purpose; to give consumers easy access to the best impartial advice and to re-direct them to GGF Members. To attract more homeowners to the site, the GGF is launching a national PR campaign consisting of a consumer competition called "Window with a View. In conjunction with key bodies in the tourist industry and the lifestyle media, the aim of the competition is to find the UK's best window with a view.

Complementing the competition is a new *MyGlazing.com* promotional pack containing point of sale materials. The GGF marketing team will be sending these to all Members dealing direct with consumers in April.

Staying on home improvement, the GGF is set to launch two revised trade guides at The FIT Show in April. The comprehensive technical publications; "A Guide to Good Practice in the specification and installation of conservatories

within the UK" and "A Guide to Good Practice in the specification, installation and use of replacement windows and doors within England and Wales" will provide companies with the key technical information and guidance to ensure full compliance when installing windows, doors and conservatories. Both guides are given full reviews in this issue's Tech Talk, which also offers a preview of the new Energy Savings Calculator for consumers that is set to be launched at the end of March.

In our Exhibition Corner section we highlight The FIT Show with an exclusive interview with Paul Godwin, managing director of the UK industry's largest show. In this interview, Paul highlights some of the key features of the show including the GGF seminar and the Master Fitter Challenge which has once again been sponsored by FENSA.

In February, the GGF President's Reception saw Andrew Glover of West Yorkshire Windows become our 22nd President. Our Spotlight on the President interview asks Andrew where he sees room for improvement at the GGF where he views the key challenges facing the GGF and the industry.

Last but by no means least, I am delighted to announce that the revised GGF Consumer Code of Practice issued last year has now gained full approval from the Chartered Trading Standards Institute (CTSI) under its Consumer Codes Approval Scheme. Since 1977, the GGF has operated a Consumer Code of Practice for all Member companies who sell direct to consumers and this approval is a major step forward for all GGF Home Improvement Members. Congratulations to all our Members and Staff who have worked towards gaining this significant approval from Trading Standards.

As you can see, these are highly productive times for the Federation on many fronts as we continue to provide the high level of service and benefits GGF Members expect and deserve.

Enjoy GLASSi.

Nigel Rees
GGF Group Chief Executive



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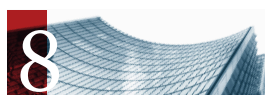
Get it in the Diary

All your key 2016 dates



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Andrew Glover on helping shape the future of the GGF



Tech Talk

Three new products for home improvement Members



Window with a View

An exciting new competition to raise the GGF's consumer profile



GGF Code Approval

Chartered Trading Standards Institute approves the GGF Consumer Code



Exhibition Corner

Exclusive interview with Paul Godwin of The FIT Show



GGFi

New insurance solutions offered by GGF's Corporate Division



Golf Days

Tee off this summer with fellow GGF Members, colleagues and clients



In the Groups & Regions

Find out what's going on near you

Get it in the Diary



All Your Key Dates for 2016

MARCH

- 31 - GGF Scotland, Garfield House Hotel, Glasgow

APRIL

- 20 - Consumer Management Group, London
28 - Joint Window & Door Committee and Conservatory Association, Solihull

MAY

- 18 - Joint Insulating Glass Manufacturers Group and Glazing Components Group, Midlands
25 - Security Glazing, Laminators and Tougheners Group, Solihull
26 - GGF Scotland Golf Day - Gourock Golf Club, Gourock and overnight at Tontine Hotel, Greenock

JUNE

- 7 - Northern, Yorkshire and Lincolnshire Region, Holiday Inn Darlington A1 Scotch Corner
8 - Glass Repair Group, London
8 - North West and North Wales Region, Holiday Inn Warrington
9 - Ireland Region, Hilton Hotel Templepatrick
9 - Midlands Region, Arden Hotel Solihull
10 - London Region, location TBC
14 - Kent, Surrey and Sussex Region, Bridgewood Manor Hotel, Chatham
21 - East Anglia Region, Dunston Hall Hotel, Norwich
22 - Repair, Maintenance and Refurbishment Group, Solihull
28 - Wessex and Channel Isles Region, Botley Park Hotel near Southampton

JULY

- 5 - GGF Scotland, Garfield House Hotel Glasgow
6 - London and South East Golf Day, Tudor Park Hotel nr Maidstone
13 - Consumer Management Group, Location TBC
21 - Joint Window & Door Committee and Conservatory Association, Solihull
28 - West of England and South Wales, The Devon Hotel Exeter

AUGUST

- 16 - Joint Insulating Glass Manufacturers Group and Glazing Components Group, Midlands
24 - Security Glazing, Laminators and Tougheners Group, Location TBC

SEPTEMBER

- 7 - Glass Repair Group, London
15 - Ireland Region, Hilton Hotel Templepatrick
16 - London Region, Location TBC
21 - Repair, Maintenance and Refurbishment Group, Solihull
29 - Members Day, Chairmen's Forum & AGM, Birmingham

OCTOBER

- 4 - Kent, Surrey and Sussex Region, Bridgewood Manor Hotel, Chatham
11 - West of England and South Wales, Botley Park Hotel Exeter
12 - Consumer Management Group, Location TBC
18 - North West and North Wales Region, Location TBC
19 - Midlands Region, Arden Hotel Solihull
27 - Joint Window & Door Committee and Conservatory Association, Solihull

NOVEMBER

- 1 - East Anglia Region, Dunston Hall Hotel, Norwich
1 - Northern, Yorkshire and Lincolnshire Region, Brighouse, West Yorkshire
8 - Wessex and Channel Isles Region, near Southampton
16 - Joint Insulating Glass Manufacturers Group and Glazing Components Group, Midlands
22 - GGF Scotland, Garfield House Hotel Glasgow
29 - Security Glazing, Laminators and Tougheners Group

DECEMBER

- 8 - Glass Repair Group, London
13 - London Region, Location TBC
14 - Repair, Maintenance and Refurbishment Group, Solihull
15 - Ireland Region, Location TBC

NOTES

1) Changes to meetings

Meeting details may be subject to change, please confirm your attendance with Secretaries at least 24 hours prior to the scheduled meeting.

2) Board, Committee and Executive Members

- GGF Board
- Glazing Executive
- Home Improvement Executive
- Commercial Sub-Committee
- Finance and Membership Committee
- Health, Safety and Environment Committee
- Marketing and Communications Committee
- Regional Representatives Committee
- Standards Committee

If you are a Member of any of the above committees and are unsure of forthcoming dates and venues please contact the meetings secretaries for details.

3) Meetings at the GGF Offices

Please note that the GGF Boardroom will no longer be available for meetings and all secretaries who have booked the Boardroom will try to find alternative London venues close to the GGF Offices, Ayres St London, SE1 1EU.

Exhibitions and Events dates and venues;

The FIT Show

12-14 April - Telford

Counter Terror Expo

19-20 April - London

FIREX

21-23 June - London

GGF Members Day

29 September - Birmingham

Glasstec

20-23 September - Dusseldorf

EMEX

16-17 November - London

G16

18 November - London

Glassman's Lunch

2 December - London

Spotlight

on the President

Andrew Glover - Managing Director of
West Yorkshire Windows

The Glass and Glazing Federation started 2016 with a new President with Andrew Glover, Managing Director of West Yorkshire Windows becoming the Federation's 22nd President taking over from Brian Baker of Glassolutions Saint-Gobain who is now Immediate Past President. With this change at the top, it is only fitting that the first Spotlight on a Member of the year shines on the President.

In February, Brian Baker formally welcomed Andrew to the Presidency in front of over 100 guests at a private function in Southwark. Following this prestigious event, GLASSi interviewed the new President on his new role and the challenges he sees ahead for the GGF and the industry.

Congratulations, how does it feel to be GGF President?

It feels good! I was delighted to accept the role when the Board elected me and I appreciate the significance of being GGF President, not just for our Members but for all connected to our industry. It's been an organization that I have always fully supported since I joined as a Member over six years ago. So it's both an honour and privilege and I will be doing my best to help our Members over the next two years.

It is clear you are keen to make an impact so where will you help shape the future of the GGF?

I see challenges across several important areas from internal organisation and strategy, communicating with members and of course in our broad political campaigns. Ultimately any impact I have must feed into the most important factor and that is to ensure the GGF continues to deliver a high level of benefits to GGF Members. This may seem an obvious priority but it should always be the case. The GGF was set up for and by Members and is the reason it exists today.

I will aim to make the benefits more meaningful, slicker and more accessible wherever possible. The GGF does have business objectives and has been trying hard to think and act like a business but it's not easy due to the diversity of the membership and sliding scale of Members' demands. In addition, the resource that the GGF operates with is not huge and it's not always easy to please all of the members all of the time. That said, there is room for improvement and I will be looking across the organisation and where I can make a change for the better, I will recommend and drive it at Board level and ensure it's implemented. The immediate areas where I feel

there could be improvement is in general Member communications and sharing resources better across the GGF and its group of companies. As the GGF Group grows, I'll also be looking for opportunities to increase and improve the benefits and services for our Members.

With the GGF moving to a new building in the Autumn, how do you think that will serve the Federation in the long term?

The move to new premises later this year will be significant because not only will it comfortably house all the companies within the GGF Group but it will mean that Members can use the state of the art meeting facilities. I can see the new building being a real hub of activity, an epicentre where all GGF Members, registered businesses, clients, suppliers and employees within the GGF Group will all be working together to make the industry better. It's an exciting development and one I am looking forward to being part of on several levels.

As GGF President how do you anticipate interacting with GGF Members?

In my time in this industry I have always been fully accessible and that will not change. I can assure everyone that being a hands-on person, I will be attending as many GGF meetings as I can across the UK to listen to Members views and concerns. I will also be proud to represent the GGF at key industry events and exhibitions, political meetings, media events and at awards ceremonies. As President, I will also be hosting GGF Members' Day which takes place at the end of September this year. In addition, I would invite all Members to feel free to contact me on any GGF or industry issue and I will try and help if I can. One of the reasons, I accepted this role was to help the GGF, its Members and the industry. I am looking forward to achieving this during my tenure as President.

Finally, how did you enjoy your President's Reception?

I enjoyed it a lot. I'd like to thank Members, GGF Staff and the trade media for coming to the event. The highlight for me was having my family and colleagues there and they all enjoyed themselves. It was a really great occasion and one that I'll remember for a long time.

“It’s an exciting development and one I am looking forward to being part of on several levels.”

Andrew Glover -
West Yorkshire Windows



TechTalk

A Guide to Good Practice in the specification and installation of conservatories within the UK

The GGF's Conservatory Association, through their technical working party, originally produced the industry leading guide to Good Practice when selling, designing, specifying and installing Conservatories in February 2007. This invaluable industry resource was revised in January 2012 to reflect changes to the legislative landscape. Over the last few years, although there has been a modest increase in the number of glazed extensions being built, the proportion of standard, Building Regulation exempt conservatories now represents a significantly lower proportion of these structures. The industry is now experiencing an increase in non-exempt conservatories, conservatories with enhanced features to meet the aesthetic aspirations of homeowners and an increase in the number and complexity of structural Orangery type glazed structures, enabling the homeowner to use them as living spaces throughout the year.

The GGF has revised the Guide to reflect these changes incorporating a wider range of glazed structure requirements within the Guide, recent changes extending the permitted development rights in England and Wales and included additional Annexes to the guide addressing the issues relating to:

- Building near to Sewers and Lateral drains owned by local Water Companies (Annex B). The Glass and Glazing Federation have worked with Water UK, the Association representing water companies in England and Wales, to develop a procedure that will be adopted by all Water Companies to streamline the process of obtaining agreement to build near to the Water Companies assets.
- Guidance for renovating an existing conservatory when replacing a glazed conservatory roof with a solid roof and the possible effects on the existing exempt nature of the conservatory (Annex C).

A Guide to Good Practice in the specification, installation and use of replacement windows and doors within England and Wales

This latest publication is an update of the 2011 version and is in response to the recent revision of BS 8213-4: 2016 Windows and Doors –Part 4: Code of practice for the survey and installation of windows and external doorsets.

It has been edited by a Technical Working Party of the GGF Window and Door Technical Committee (SC15). As well as complementing the British Standard, it reflects the feedback received from GGF members, along with the expertise of specialists covering all the elements of window surveying and installation including; window design, glazing components and hardware for both windows and doorsets.

The Working Party was very careful to ensure that the GGF document in no way contradicted the British Standard. To achieve this it has gone through a rigorous review allowing all sections of the home improvement sector to comment whilst the editors continually monitored both the new guidance and Standard ensuring there was no conflicting information. The completed guidance is therefore a reflection of modern working practices rubber stamped by those that actually carry out such work.

The GGF has also added important and helpful Good Practice Notes throughout the guide. Due to their protocols, the British Standards Institute (BSI) cannot include such notes within their publications.

This new revised edition also includes;

- Updates relating to fixing techniques
- Clearer insight on the requirements for enhanced security
- The latest versions of the Approved Documents relating to the Building Regulations

- The latest recommendations in the handling and removal of asbestos
- Enhanced and clearer graphic illustrations, tables and diagrams

These updates will make the GGF Good Practice Guide the publication of choice for all issues relating to the survey and installation of replacement windows and doorsets in England and Wales.

GGF Energy Savings Calculator

This powerful tool has been upgraded to a new improved digital format. The revamped Energy Savings Calculator will allow homeowners to calculate the potential energy and cost savings as well as the carbon reductions they could achieve by installing energy-efficient windows. The new calculator will also be able to show homeowners how long it could take them to re-coup their investment.

The current GGF Energy Savings Calculator has consistently been one of the most visited pages on the GGF website. For the past 5 years, more than 10,000 consumers per year have accessed or used the current calculator to work out the savings they could make when installing energy efficient windows.

With the recently launched *MyGlazing.com* aimed squarely at engaging this audience, now is the perfect time to refresh what is one of the GGF's premier consumer resources. The new calculator makes use of the latest technical data and has had a visual refresh, introducing a responsive design and an intuitive graphical user interface.

It's exciting and busy times for the GGF Technical department and all of these major GGF technical products will be launched at the GGF Seminars at The FIT Show, at Telford International Centre,

With so much happening on the technical side of the GGF, it isn't easy to comment on all our current projects. So for this edition of Tech Talk, I will preview three key projects that the Technical Department will deliver in the second quarter of 2016. These include; two newly revised trade guides and the relaunch of the GGF Energy Savings Calculator.

April 12-14 2016. To book your place please visit
<http://www.fitshow.co.uk/seminars>

From mid-April, both revised trade guides will be set in printed format to all GGF Members operating in the relevant sectors. In addition, both guides will be available for free download from the Members Area of the GGF website and if extra printed copies are required Members will be able to order them at a special Members' discount from the GGF shop <http://shop.ggfmembers.com/>.

Window with a view

myglazing.com

goes national with new competition, PR campaign

The GGF in conjunction with Refresh PR has launched an exciting new national campaign designed to drive traffic to MyGlazing.com and increase brand awareness of the GGF's consumer website with the aim to make homeowners more aware of GGF Members.

'Window with a View' is an online competition that invites the UK public to nominate and then vote for the UK's best window with a view. The GGF is targeting consumers nationwide by inviting them to visit to take a picture from a window that boasts a spectacular view and enter it into the competition on MyGlazing.com. The UK public will then have the chance to vote for their favourite image online, with the ultimate winner to be crowned the UK's Best Window with a View.

The competition runs from March until September 2016 and will play out across three stages: a nominations round, a vote to decide regional winners, and a vote to decide the national champion.

After the nominations round closes, an esteemed judging panel made up of leading professionals from the architecture, design, tourism, journalism and photography industries will meet to choose four shortlisted entries from each UK region. Nominations will be judged on creativity, originality and the 'wow factor'.

After a public vote, the winner for each region will be announced in July 2016 and put forward to the national final. The UK's Best Window with a View, once again voted for by the public, will be announced in September 2016.

By voting for their favourite entry at MyGlazing.com, members of the public will go in the draw to win some fantastic prizes.

How does this benefit GGF Members?

The GGF is investing in a large PR campaign based around the 'Window with a View' competition, aimed at boosting the number of visitors to MyGlazing.com, raising awareness of the site, and spreading the word about the benefits to homeowners of using a GGF Member company. We anticipate an increase in traffic visiting MyGlazing.com, and as a result a rise in the number of enquiries made to Members listed on the site.

James Lee, Head of Group Marketing and Communications, said: "This is a very exciting campaign for the GGF and MyGlazing.com. The expected press coverage from this competition should raise awareness of the GGF brand, the MyGlazing website and subsequently the GGF Members operating in the home improvement sector."

The Window with a View campaign results and progress will be presented at GGF Members' Day on 29th September at the Botanical Gardens in Birmingham.

For more information on the Window with A View competition, visit www.myglazing.com/wwav or contact the Marketing Department on 020 7939 9128

"MyGlazing is a fantastic free resource for homeowners to get glass and glazing advice, information and inspiration. Through the Window with a View competition, we're aiming to boost awareness of the brand so consumers can familiarise themselves with the website's offering and the services provided by the GGF. The Window with a View competition is a fun and interactive way to engage with the public while encouraging them to think about the benefits of modern, clear, energy-efficient glazing. Given the competition's visual nature, it lends itself well to securing coverage and publicity across social media and other online channels, as well as in more traditional, print media."

REFRESH

CONSUMER CODE GAINS TRADING STANDARDS APPROVAL





The GGF recently announced that its revised Consumer Code of Practice (issued last year) gained full approval from the Chartered Trading Standards Institute (CTSI) under its Consumer Codes Approval Scheme.

It is a significant leap as the GGF has operated a Consumer Code of Practice since 1977. The content of the Code was in previous years agreed with The Office of Fair Trading but last year the GGF issued its new Consumer Code of Practice to its Member companies, to take account of all new consumer legislation over the past two years and to enhance the consumer protection given by Members.

The new Code was launched in September 2016 and distributed to GGF Members along with GGF Guidance on dealing with vulnerable consumers and the latest version of the Rules of the GGF.

On hearing the news, Brian Smith, GGF Director of Home Improvement and main driver of the project, commented: "This Trading Standards approval is the result of two years' excellent work by the GGF Consumer Code project team. We expect the CTSI approval to enhance the offering by our Member companies to their customers and subsequently contribute to their sales growth. Members will now be able to display the CTSI approved code logo to demonstrate to consumers that they comply with our Code and meet the highest standards in the industry."

The GGF Consumer Code is the first in the glazing sector to be approved by CTSI and is just one of several consumer initiatives currently being implemented by the GGF to improve the communications and relationships between consumers and companies in the industry.

As part of the new Code and to enhance the benefits to consumers of dealing with GGF Member companies, last year the GGF increased the deposit and stage payment protection to the best in the industry at 50% of contract value or £12,500, via the GGF Deposit Indemnity Scheme.

The GGF Consumer Code covers home improvement products including glazing as well as renewable energy products such as Solar PV and heat pumps. The GGF therefore expects more membership applications from companies which specialise in renewable energy products and are looking for an alternative approved Consumer Code to comply with Microgeneration Certification Scheme (MCS) registration.

Brian continued: "The Approval by CTSI is the icing on the cake for the new GGF Consumer Code. As well as ensuring high standards of consumer protection for customers of GGF Member companies, the new Code fits in extremely well with the new GGF consumer website, www.myglazing.com launched last year as well as the free GGF consumer protection and conciliation schemes. It's truly rewarding to see two years' work come to fruition and I have no doubt GGF Members will see this approval as an endorsement of their daily working practice and to assure their customers that they are employing a bona fide company operating to the highest professional standards."

Nigel Rees, GGF Group Chief Executive added, "The latest news of Trading Standards Approval of our Consumer facing Code is extremely pleasing. These are interesting and exciting times for all involved with the GGF. For the last few years our Staff and Members have worked solidly on many ways to help our Members in the home improvement sector improve their practice and interface with consumers."

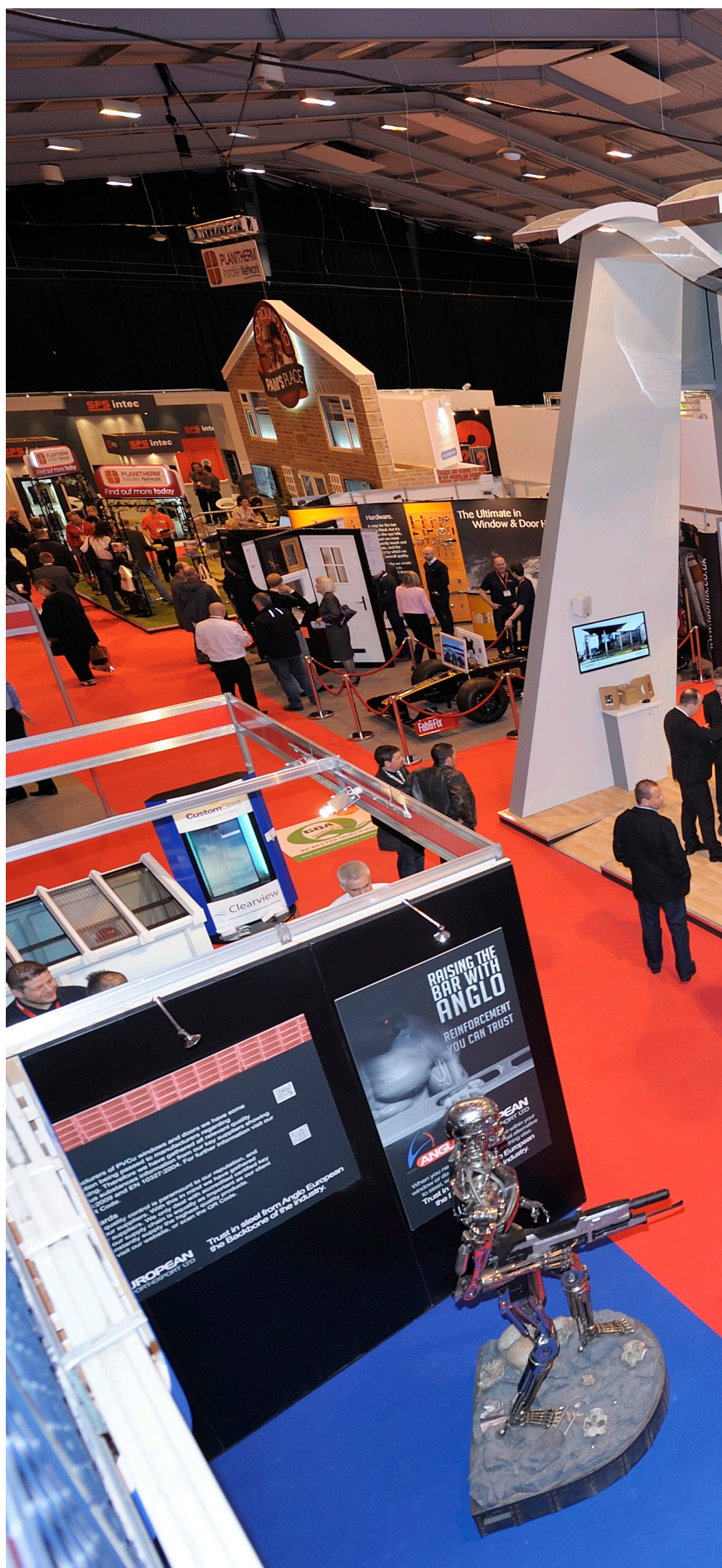


In the Summer issue of Glass*i*, we will exclusively interview Brian Smith who will outline the many benefits of the GGF Consumer Code being approved by CTSI and how Members can use it to full advantage.

FIT

FOR PURPOSE

Paul Godwin
on the FIT Show 2016





With under one month to go until The FIT Show 2016 (12-14 April at Telford International Centre), GLASSi interviews Paul Godwin, co-founder and Managing Director of the UK's largest industry show.

In this interview, Paul reviews the journey since 2013 and highlights some of the main features of this year's show.

In the launch year of 2013 and again 2014, the FIT Show attracted audience of almost 6000. How are the figures looking for this year's show?

We have been pleasantly surprised this year with our pre-registrations showing an incredible 114% increase on the previous FIT Show in 2014. We were of course delighted with the attendance at the last two shows but this year looks like it could be the best show yet.

The first year, we were apprehensive because there were no benchmarks so it was more than a surprise when over 5800 people attended which was a great result. The pressure was on to deliver the same again if not better in 2014. The number of exhibitors and the visitors once again proved without a doubt that our industry wants and needs its own show.

For FIT Show 2016, the demand of companies wanting to exhibit has meant we have had to increase the available stand space by 20%. We have found new areas in the venue such as the Atrium and used them to full effect.

What can we expect from the 180 Exhibitors at this year's show?

The big names in our industry have always supported the show, but this year we have added to the list of high profile exhibitors and are pleased that the vast majority of the industry's system houses will be exhibiting. We also have a great mix of the major hardware companies, machinery and component suppliers and also many award winning window fabricators. At the show, there will be at least 4 brand new window and door systems being launched or shown to window industry professionals for the very first time. A spectacular appearance is being made by SageGlass, the US based producer of electronically tintable glass. To provide a permanent live demonstration for the product SageGlass has replaced the whole of the glass wall – 314 metres² - of the hall in which The Innovation Zone is located and where UK distributor Clayton Glass is exhibiting. So there are some really innovative products and companies on show.

What other features are attracting visitors?

The Master Fitter Challenge sponsored by FENSA is being held in the Atrium area right at the entrance and it will be bigger and better than ever. It is an event which I feel defines The FIT Show. It will be the first thing visitors will see when they enter the building. It is a competition that was always part of our early plans and this year will not only feature the Live Finals on the Tuesday and Wednesday but also on the final day of the show, FENSA is doing a unique live demonstration with multiple visual aids to show exactly how installers can save money by ensuring they comply with all the regulations first time.

One of the other main highlights of the show will be The FIT Show Seminar Programme which features GGF and FENSA presentations every day as well as others by top professionals in their field.

How important is it for the GGF to be involved with the FIT Show?

It is key to making it a true industry show. The GGF and its subsidiary companies serve our industry well in so many different areas from technical advice and guidance to certification, inspection, window energy ratings and training. These are crucial areas for companies wanting to operate legally and professionally. Once again, I thank the GGF Group for its much appreciated support of the FIT Show and I am delighted we are working together to improve the working environment for companies in our industry.





Since it was established by the GGF Group in 2005, GGFi has been an insurance broker focussed on the task of providing high quality insurance products to the glass and glazing industry. Moving into 2016, GGFi is looking to the future and rapidly developing its suite of insurance products to meet the growing demand within the market. “2015 was a positive year for GGFi,” states Managing Director, Jon Vanstone, “we are consistently filling gaps in the market where we can provide products of value to our client businesses”.

A contributor to this growth has been the addition of Business Development Manager, Liz McGuire, who joined the team in late 2014. Liz has been focussed on investigating emerging opportunities for GGFi as well as engaging stakeholders across the business. One area of the company portfolio that Liz has been instrumental in developing is the Corporate Division. The Corporate Division offers a range of insurance solutions that have been tailored specifically for the glass and glazing industry.

Speaking on the beneficial ways that the GGFi Corporate Division has assisted GGF, Group Chief Executive Nigel Rees stated; “Having used the same broker for GGF’s group insurance for many years, we thought we were adequately covered. However, when GGFi suggested we underwent a full review with their corporate division, we were surprised and delighted to find not only were they able to highlight areas of cover that could be improved upon, they were also able to save us money on premium. A very worthwhile exercise and a great service too. It made GGF realise the importance of having a full review of insurance cover periodically to ensure appropriate cover is in place, especially when looked at with a fresh pair of eyes.”



The schemes offered by GGFi (Corporate Division) include;

- Liability Insurance (Public Liability, Employers Liability, Contractors All Risk available)
- Van Insurance
- Fleet Insurance

For more information about the GGFi (Corporate Division), its current suite of schemes or to enquire about a bespoke product, please do not hesitate to get in touch with a member of the GGFi team by telephone on 01708 606 227 or via email corporate@ggfi.org.uk.

To find more information about GGFi and the insurance schemes offered; simply visit our recently re-designed website www.ggfi.org.uk.



GGFi | AN INSURANCE BROKER ON THE MOVE

Take Part in

GGF
Golf Days

With the warmer weather on the way, what better way to enjoy the great outdoors than with a round of golf with fellow GGF Members, colleagues and clients!

The GGF has three superb Golf Days in Scotland, London and Blackpool and invites all Members to take part. The GGF Golf Days are a great way to relax from the hectic working environment and to network with other Members whilst enjoying some of the best golfing facilities in the UK.

So why not take part in this summer's GGF Golf Days!

GGF Scotland Golf Day – Thursday 26th May, Gourock

All Members are invited to GGF Scotland Golf Day on Thursday 26 May 2016 (12noon for Registration) at Gourock Golf Club, Cowal View, Gourock, PA19 1HD

Situated above the picturesque town of Gourock, the golf course's moorland layout boasts absolutely spectacular views over the River Clyde and the Argyllshire hills from every hole.

The golf course is an excellent test for any keen golfer. Members and visitors can enjoy 9, 18, 27 or 36 holes and then relax in the pleasant surroundings of the clubhouse with its magnificent views overlooking the Clyde.

Invitations and booking forms have been sent out to all GGF Scotland Members but for more details and to take part in this special GGF event please contact Annmarie Waugh, Regional Executive by email amwaugh@ggf.org.uk or phone on 07810 751 741

GGF London Region Golf Day – Wednesday 6th July, Maidstone

The London Region Golf Day will take place on 6 July 2015 at the Marriott Tudor Park Hotel in Maidstone, Kent and all GGF Members are invited.

As Kent's premier golfing venue, Tudor Park offers a unique experience. Host to the 2009 Euro Pro Tour, members will need a steady hand to negotiate the challenges of the 18-hole Championship course. Designed by Donald Steel and set in more than 200 acres of ancient deer parkland, it cleverly incorporates a wealth of natural features. The tranquil surroundings provide a breath-taking backdrop for an invigorating round of golf on this 6,041 yard, par 70 course.

In the past members have expressed disappointment that they were unable to reserve bedroom accommodation at the annual golfing event. With this in mind, the Federation has reserved a number of bedrooms at a preferential rate for GGF Members for the night of 6 July.

The mornings' play will be over 9 holes for the Preedy Glass Trophy (Best Greensome Pairs Score). In the afternoon Members will be playing for the Pilkington Cup (Best Individual Stableford Score). There will also be competitions for "The Longest Drive" and "The Closest to the Pin".

Invitations and booking forms will be sent out in due course to all London Region Members, in the meantime Members can find out more details on this special GGF event by contacting Peter Stuttard, Regional Manager by email pstuttard@ggf.org.uk or call 020 7939 9101

GGF 25th Northern Annual Golf Tournament – Blackpool

There will be a Northern Annual Golf Tournament planned, date and venue are to be confirmed.

All Members are invited and invitations/ booking forms will be sent out shortly to all North West, North East, Yorkshire and Lincolnshire Members. In the meantime, for more details on this special GGF event please contact Ann-marie Waugh, Regional Executive by email amwaugh@ggf.org.uk or call 07810 751 741.

In the Groups & Regions

Here are some of the key GGF meetings over the next few months. Make sure you contact your Regional or Group Secretary to book your place at these events.

GGF Specialist Groups

Consumer Management Group

The Consumer Management Group will next meet on Wednesday 20 April, at the GGF Offices. For further information please contact the Group Secretary, Steve Lipscombe slipscombe@ggf.org.uk

Heritage Group (Formally Traditional Window Group)

The Heritage Group (formally Traditional Window Group) will next meet on Monday 27th April, at the Arden Hotel in Solihull. For further information please contact the Group Secretary, Giles Willson, gwillson@ggf.org.uk

Joint Conservatory Association and Window and Door Group Meeting

The next joint meeting of the Conservatory Association and Window and Door Group will take place on Thursday, 28th April, at Solihull, West Midlands. For further information or if you wish to attend this meeting please contact the Group Secretary Bridie Joyce bjoyce@ggf.org.uk

Security Glazing (Laminators & Tougheners Group)

The Security Glazing (Laminators & Tougheners Group) will next meet on Wednesday 25th May, at Solihull Moors Football Club, Solihull, B91 2PP. For further information or if you wish to attend this meeting please contact the Group Secretary, Ben Wallace bwallace@ggf.org.uk

*Please note that meeting details are subject to change, please confirm with Secretaries at least 24 hours prior to the scheduled meeting to avoid disappointment.



Countries and Regions

North East, Yorkshire and Lincolnshire

The North East, Yorkshire and Lincolnshire Region will next meet on Tuesday 7th June, at Holiday Inn Darlington, Scotch Corner. For more information or if you wish to attend this meeting please contact the Group Secretary Ann-marie Waugh amwaugh@ggf.org.uk

North West and North Wales

The North West and North Wales Region will next meet on Wednesday 8th June at the Holiday Inn, Woolston Grange Avenue, Warrington WA1 4PX. For further information or if you wish to attend this meeting please contact the Group Secretary, Anne-Marie Waugh amwaugh@ggf.org.uk

Midlands

The Midlands Region will next meet on Thursday 9th June at the Arden Hotel, Solihull. For further information or if you wish to attend this meeting please contact the Group Secretary, Anne-Marie Waugh amwaugh@ggf.org.uk

Golf Days

Thursday 26 May - GGF Scotland Golf Day

Gourock Golf Club, Gourock and overnight at Tontine Hotel, Greenock - contact Secretary, Ann-marie Waugh amwaugh@ggf.org.uk

Wednesday 6 July - London and South East Golf Day

Tudor Park Hotel nr Maidstone - contact Secretary, Peter Stuttard pstuttard@ggf.org.uk

> Find Your Region

The GGF UK regions:

- East Anglia
- Kent, Surrey and Sussex
- London
- Midlands
- Northern Yorkshire and Lincolnshire
- North West and North Wales
- Northern Ireland
- Republic of Ireland
- Scotland
- Wessex and the Channel Isles
- West of England and South Wales

If you want to attend a GGF regional meeting, please email Peter Stuttard, Regional Manager, pstuttard@ggf.org.uk or call 020 7939 9110

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MyGlazing.com is now live and aims to help over 100,000 homeowners make the right choice when making glazing home improvements

The new web site offers free independent and impartial GGF advice including information on;

- Energy Efficient Glazing
- Glass and Glazing products and services
- The GGF Deposit Indemnity Scheme
- The GGF Conciliation Scheme

If you sell direct to consumers you should be listed on MyGlazing.com

MyGlazing.com also has a consumer friendly directory to find GGF Members profiles and latest promotions.

Get your company on MyGlazing.com - contact GGF Marketing by email at marketing@ggf.org.uk

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